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## ABOUT RAD

RAD research was founded in 2014 to provide market research service in Indonesia. Our mission then: to become the leading market research in Indonesia. Now with 100 CATI station (keep growing). Until now, Over these 11 years of practicing and perfecting our products, many specialist have surfaced that give our clients an excellence services. We offering both qualitative and quantitative research method.

We offer client various research product with sophisticated technology in competitive cost. We have range of service from identifying market research requirments, deciding a suitable methodology, through to project implementation and reporting.

We got international recognition by being accepted as a member of ESOMAR. RAD Research is a member of ESOMARS that enabling better reseach into markets, consumers, and socities worldwide. As a member, we area committed to the hightest profesional and ethical standars embodied in the ICC/ESOMAR Code on Market and Social Practice.

KADIN stands for 'Kamar Dagang dan Industri' or Chamber of Commerce and Industry.

It is the umbrella organization of the Indonesian Bussiness Chambers and Associations. KADIN if focused on all matters relating ti trade, industry and services, and is highly commited to tapping potentials and synergies of the national economy, offering a strategic forum for Indonesian enterpreneurs. It is privately financed, hence an Independents spokersperson of private sector Interests.

RAD Research is a member of Mystery Shopping Providers Associations (MSPA) that enabling better research into markets, consumers and societies worldwide. As a member, we are commited to the highest professional and ethical standards embodied in the MSPA Code on Market and Social Practice.

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## Vision + Mission

Become top 5 admired marketing research company with technology as a key difference among the others.

Our same historical background and experience, we carry a mission if or company is not only a place of work, but a second home for us and a convenient place to our client. Our noble missions are:

Be a great working place where people will be inspired to be the best they can and create welfare of all employees, families, share-holders and companystakeholders.

Create the best relationship with all employees, shareholders, corporate stake-holders and clients.

Maximize long term profits to all company stakeholders.

Become a high effective organization, lean, fast-moving organization, well knowledge intechnology and always hungry for newknowledge.

International standard results and solutions.

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## **Corporate Value**

Achieve Our core values are the cornerstone of who we are, what we stand for and what we do. Togetherness - Teamwork- Tough.



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### **OUR TEAM - Directors**

### "Team work makes the Dream works".



**ALVIN FEBRIAN** Chief Executive Officer

25 years experience in Marketing Research, he specialize in Customer Satisfaction & Loyalty Study, Mystery Shopping, Brand & Communication Research, Usage & Attitude Study, Competitor Intelligence and many others.

Team member researcher quantitative research (Phone Survey and F2F) for Malaysia Branded Service Award 2009. The companies with high performance of MyBSI awarded 'Malaysia Branded Service Award (MyBSA '09)', directly presented by Prof. Philip Kotler, The Father of Modern Marketing.

Alvin graduated from Faculty of Economy Parahyangan Catholic University Bandung.



**RULI HENDARWULAN Chief Operation Officer** 

23 years experience in Marketing Research, he specialize in operation, fieldwork and related in operational marketing research. He had worked as Senior Field Manager in Marketing Research Company. He experienced to manage fieldwork for all region in Indonesia, dealing with Financial, Automotive, Food & Beverages, Telecommunications, and many others industries. Ruli graduated from Faculty of **Economy Parahyangan Catholic** University Bandung.



**INDRI SOFYANTI** Chief HR & Finance Officer

University Bandung.

20 years working experience in various companies in banking, retail, and many others. She is an expert in any fields that related to finance & accounting, human resources and operational office. Indri graduated from Faculty of **Economy Parahyangan Catholic** 

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### OUR FACILITIES

Head office Building, Meeting room, FGD room (more than 6 persons), 100 units CATI Station (keep growing) were installed in our CATI Center and operated by our professionals agent.



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### RAD CATICENTRE

We have 100 units CATI Station (keep growing) were installed in our CATI Center and operated by our professionals agent.







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## **RAD RESEARCH ABOUT RAD RESEARCH**



## **Our Company**

We provide in depth insight as inputs to our clients in making strategic decisions.

### 2 **Our People**

Our team consist of experienced experts that have passion, energy, spirit and hard workers.

Our Different

Based on current trend, we develop research based technology that made us special and different from others.



### Member of :



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### **OUR COVERAGE**

Our field team has expanding the research coverage area not only in Indonesia's urban, sub urban and rural area but also through Brunei Darussalam and Malaysia.

JAKARTA • BANDUNG • SURABAYA • MEDAN PALEMBANG • MAKASSAR • DENPASAR SEMARANG · YOGYAKARTA · BALIKPAPAN BANJARMASIN · RIAU · MANADO · KENDARI

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### **RESEARCH TOPIC**

### MYSTERY SHOPPING

To provide from "Customer Experiences" - Mystery shopping help organizations to measure their service level

### CUSTOMER SATISFACTION

To find out what customers think about your organizations and also help organizations measure their customer's expectation.

## EMPLOYEE SATISFACTION

To find out what employee's expectation. Describe whether employees are happy, contended and fulfilling their desires and needs at work.



To identify effectiveness communication organization, also to know patterns of customer toward communication

## (Jand

### BRAND RESEARCH

To identify company brand health, and to know threats and opportunities from customer insight. Brand research assists with the creation, development and strengthening of brands.

### **PRODUCT RESEARCH**

To understand customer needs toward product. Product research useful for New product development, product improvement, test new features, test marketing, revitalizing a declining product etc.

## PRICING RESEARCH

To measure acceptability toward product price and to determine the maximum price for new products.

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### USAGE & ATTITUDE STUDY

To "understand a market" and identify customer usage and customer attitude toward products and services.



### COMPETITOR INTELLIGENCE

To gathering relevant information from the market, to analyzed, and for decision making in determining market opportunity, market penetration strategy & market development.

### **RESEARCH PRODUCT**

### Quantitative

**HYBRID** (F2F interview online data entry) PAPI (Pen & Paper Interview) Gang Survey **Telephone Interview Online survey** CAPI

(Computer Assisted Personal Interview)

Mystery Shopping & Mystery Calling FGD

> (Focus Group Discussion) Ethnography **Observation** Recruiting ID

(In-Depth Interview)

### Qualitative

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**Financial Service Industry** 



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### Telco, Electronics, IT



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### **Automotive 4W**





### Mercedes-Benz



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### Automotive 2W





SEMAKIN DI DEPAN







**Transportation & Online Transportation** 







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FMCG, Pharmaceuticals, Healthcare, Cosmetics









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Pharmaceuticals, Healthcare, Cosmetics



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Retail



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Logistics, Property & Recreation



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### **Research Agencies**



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### METRIXLAB







Knowledge Services Private Limited Research with an Edge®



### **Research Agencies**



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### **GL** BAL VISION MARKET RESEARCH

## **OUR PARTNERS**

### JOIN RESEARCH, PUBLIC LECTURES, GUEST LECTURES, **SEMINARS**





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# International Projects









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## **Briefing Projects**









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## **International Projects** in Indonesia – Google USA





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International Projects in Indonesia – **Boston Consulting Group** (BCG) from various countries





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## International Projects in Indonesia – GfK Spain





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## Field Work in Traditional Market – Bank Indonesia







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## Field Work – **Telkom Indonesia**





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## Gaming Study – **Turian Labs India**





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## **Central Location** Test









## Field Work in Brunei





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## Field Work in Brunei





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## Focus Group Discussion







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## Car Clinic





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## **Public Lectures &** Seminars





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## Awards & Certificates





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## International Tour





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## www.rad-research.com

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